

# Martin Gagné

Group President

Military Simulation Products, Training and Services

Biography



Martin Gagné has been Group President, Military Simulation Products, Training and Services, since April 2009. He is responsible for CAE's two military segments on a global scale – Simulation Products and Training and Services – which represent nearly half of CAE's total income.

Mr. Gagné joined CAE in 1996 as a member of the CF-18 software support group at Mirabel. He subsequently held various positions of increasing importance, becoming Military Program Director in 1998, then Vice President, Visual Systems, in 2000. In October 2003, he held the title of Executive Vice President, Marketing and Sales, within the Military Simulation and Training division. From May 2006 to March 2008, in addition to his duties as Executive Vice President, he was also responsible for business expansion and strategic planning within the Civil and Military Simulation Products and Services divisions. In March 2008, Mr. Gagné was appointed Executive Vice President, CAE Montreal. He took over responsibility for CAE's activities in Canada and managed the consolidation of CAE's civil and military simulation product orders on a global scale.

During his last 10 years at CAE, Mr. Gagné has played a key role in the continued success of the company's military business by increasing CAE's presence in military markets worldwide. His work has enabled the Civil Simulation Products segment to achieve record sales of full-flight simulators and has strengthened CAE's leading position on the market.

Before joining CAE, Mr. Gagné acquired extensive management and leadership experience during his 23 years as a member of the Canadian Forces. He graduated from the Royal Military College of Canada, in Kingston, where he obtained a Bachelor's degree in Electrical Engineering in 1984. In 1989, he obtained a Master's degree in Computer Engineering and was awarded the Governor General's Gold Medal. In 1997, Mr. Gagné successfully completed the McGill Executive Training Program.