

A man in a dark suit and white shirt is smiling. In the background, a Boeing aircraft is visible on a tarmac, with another aircraft (Air Canada) in the distance.

# The conversation you can have only with CAE

“CAE is the only company with the end-to-end, integrated capability and proven credibility to address all of the training needs of today’s civil aviation operators with a single point of contact.”

*Jeff Roberts, Group President  
Civil Simulation Products, Training and Services*

As the civil aviation industry has evolved over the past several decades, CAE has also continuously evolved to help keep our customers one step ahead in a dynamic market.

When training operators told us they wanted an alternative visual system supplier, for example, CAE created the breakthrough Maxvue image generator. And we have continued to invest in research to add customer-requested enhancements to the current generation best-in-class IG, the CAE Tropos-6000. When airlines and business aircraft owners wanted access to state-of-the-art training close to home, CAE established a global network of training centres. We pioneered the concept of integrated training device suites based on full-fidelity simulation software and developed the most comprehensive portfolio of cost-effective solutions ... from e-Learning and CAE Simfinity desktop and procedures trainers to the highest-fidelity new generation full-flight simulators. A couple of years ago, again in response to airline needs, we launched the CAE Global Academy to deliver ab initio training and pilot provisioning with standardized best practices worldwide. We also acquired the world leader in flight data analysis, CAE Flightscape, and are developing the leading-edge concept of evidence-based training.

Today, CAE is the only company with the end-to-end, integrated capability and proven credibility to address all of the training needs of today’s civil aviation operators with a single point of contact. And we are the only simulation and training solutions company which serves every segment of aviation worldwide: entry level, commercial, business aircraft, helicopter, and military.

If you manage a new airline, or you’re implementing a new fleet, you may be interested in developing your own training centre. CAE can support you from concept to operations. We have considerable experience in designing training facilities infrastructure for maximum utilization and training effectiveness. Our training solutions instructional experts can assist in developing a curriculum tailored to your operating procedures. To enable your training program, you can choose high-fidelity training equipment from the broadest portfolio available – and be confident it represents the latest simulation technologies and will be delivered on schedule. (We have sources to help you finance the equipment, too.) When you are ready to commence training operations, CAE can help you manage your facility, maintain your equipment, and upgrade training systems as your aircraft fleet grows. We’ll also help you navigate regulatory approvals – CAE has worked

with more National Aviation Authorities around the world than anyone else in the training industry.

Need to pre-qualify candidates? The CAE Aircrew Selection System offers a unique capability for identifying the appropriate skills and aptitude for prospective pilots.

Need more capacity than your training facility can accommodate? Send some of your crews to a CAE training centre nearby. We probably have a simulator and training program for your aircraft type and model.

Have more simulator capacity than you need? CAE can help you market the spare time.

Whether your requirement is a turnkey training solution, a full-flight simulator, a procedures trainer, or self-paced e-Learning, CAE offers the most extensive capabilities for producing pilots, technicians, and cabin crews to your highest safety and efficiency standards.

Other companies may offer you pieces of the training puzzle. CAE is the only partner who can deliver a total simulation and training solution. We have created more aviation training products and services, and trained more crews, than any other organization. Simulation and modelling is the pure focus of our business.

As your training needs change in the coming years and decades, CAE will be alongside your team to deliver world-class support, technology insertion, and relocations if necessary. (We have been there for our customers for more than 60 years.)

Our customers around the world want a simulation and training company they can trust to consistently deliver best-practices quality, year in and year out, in good times and lean times. A company that actively listens, understands and appreciates their unique requirements, and has the portfolio flexibility and financial soundness to tailor creative solutions.

Whatever your simulation and training needs ... startup or established operator, cadet or senior captain ... you can leverage the strength of CAE’s leadership and the breadth of our expertise.

Let’s have a conversation.

*Jeff*