



## Juan Araujo

Senior Vice President, Operations

Juan Araujo is Senior Vice President, Operations at CAE and a member of the Executive Management Committee. In this role, Juan is responsible for enhancing consistency, efficiency, and performance across CAE's global products organization and driving greater synergies between its Civil and Defense businesses. He oversees teams responsible for Global Manufacturing, Hardware Engineering, Health and Safety, Facilities and Global Procurement and Supply Management.

Juan brings more than 25 years of international leadership experience across the aerospace, defence, and industrial sectors, with a deep expertise in operations, MRO (maintenance, repair, and overhaul), engineering, and digital transformation. He has managed large-scale, complex organisations with P&Ls ranging from \$300 million to more than \$2.3 billion. Juan has successfully led major footprint rationalizations across more than a dozen global facilities and spearheaded strategies that significantly improve productivity, reduced costs, and enhanced customer satisfaction. Renowned for his expertise in operational transformation, lean manufacturing, and digital innovation, he has consistently delivered growth, expanded margins, and improved customer satisfaction through best-in-class processes and systems.

Juan's professional journey began in academia as a research team leader at Clarkson University, where he led a Department of Energy-funded gas turbine project in collaboration with GE's Gas Turbine Research Division. He went on to build a strong technical foundation as a research and design engineer and continuous improvement professional. As a turbine design engineer, he developed designs for the High-Speed Civil Transport (HSCT) program and the PW2000 engine.

Before joining CAE, Juan served as President of Davis-Standard, a global leader in extrusion and converting technologies. He previously held senior executive positions at global organizations including Chief Operating Officer (COO) at Paradigm Precision and Enjet Aero, and Vice President at Collins Aerospace (RTX), where he led operations, aftermarket and MRO businesses generating more than \$6 billion in annual revenue. He also served as Group President of MRO at Wencor Group (Warburg Pincus), overseeing multiple business units and international operations.

Juan holds an MBA from Rensselaer Polytechnic Institute, an M.S. and B.S. in Mechanical Engineering from Clarkson University, and has completed executive programs at INSEAD and the Darden School of Business. Multilingual and culturally adept, he possesses extensive international leadership experience and board-level governance exposure. A recognized innovator, Juan holds a U.S. patent for a digital MRO tracking system and has authored industry research published by ASME.