



# **Trade Press Release**

# CAE and Bombardier Continue to Grow Authorized Training Provider Network for Bombardier Business Aircraft Customers

CAE appointed worldwide exclusive ATP for Challenger 350 aircraft

*Orlando, Florida, October 22, 2014* – Bombardier and CAE today announced at the annual Business Aviation Convention & Exhibition (NBAA 2014) that they are expanding their Authorized Training Provider (ATP) network to include the Bombardier *Challenger 350* business jet. Bombardier has appointed CAE as ATP to offer flight and technical training to operators of *Challenger 350* business jets.

As an ATP, CAE will offer *Challenger 350* business jet operators a Bombardier-approved syllabus, allowing CAE to deliver operator-focused, state-of-the-art training concepts and techniques. CAE will train aircraft operators using its own instructors, infrastructure and simulators and will employ the latest e-learning, classroom and simulator training technologies that will meet or exceed worldwide regulatory requirements.

"We are proud to continue to grow our collaboration with Bombardier in support of the *Challenger 350* program. Over the years, thanks to our great relationship, we have created seamless training programs for the majority of Bombardier's business aircraft. We look forward to expanding the ATP with the same high quality training and superior customer experience our Bombardier customers have come to expect," said Nick Leontidis, CAE, Group President, Civil Simulation and Training.

CAE offers business aviation training on more than 80 different aircraft platforms and operates over 60 full-flight simulators in a global network of seven locations, including: Amsterdam, Netherlands; São Paulo, Brazil; Shanghai, China; Dubai, UAE; London, UK; New York and Dallas, USA.

CAE's ATP agreements with Bombardier include training for Learjet 31, Learjet 40, Learjet 40\* XR\*, Learjet 45, Learjet 45\* XR\*, Learjet 55, Learjet 60, Learjet 60\* XR\*, Challenger 300, Challenger 601, Challenger 604, Challenger 605, Global Express, Global Express\* XRS\*, Global 5000 and Global 6000 business jets and in the future Global 7000 and Global 8000 business jets.

"Providing our customers with training opportunities closer to their bases of operation is a key part of Bombardier's overall support strategy," said Leon Botteron, General Manager, Bombardier Aircraft Training. "Working hand-in-hand with CAE through its expansive network continues to benefit our growing fleet worldwide."

Challenger 350 aircraft customers will be able to count on a full range of 24/7 support around the world. In preparation for a smooth entry-into-service, Bombardier has reconfigured a flight training device and Level D full-flight simulator at its aircraft training centre in Dallas, Texas. Bombardier's aircraft training centre in Montreal, Canada will also be outfitted with a new Challenger 350 full-flight simulator by June 2015. Customer Services staff deployed throughout Bombardier's worldwide network of Service Centres, Parts Depots and Regional Support Offices will also be ready to support upcoming entry-into-service activities including spare parts deployments, as well as updated information on the Customer Information Centre (CIC) website and the SmartFix Plus online troubleshooting tool.

### **Challenger 350 Aircraft**

This jet boasts class-defining performance, a true seats full, tanks full, 3,200 nm (5,926km) range and builds upon the legendary segment defining *Challenger 300* business jet. Not only does it feature the very latest in avionics but offers the segment's most advanced cabin that maximizes natural light and redefines the man-machine interface, all the while maintaining the performance attributes that have become synonymous with the *Challenger* family. It is easily differentiated on the ramp with its canted winglets, and those, coupled with more efficient and higher thrust engines, gives the *Challenger 350* business jet more performance, more efficiency and lower direct operating costs than its competitors.

#### **About Bombardier**

Bombardier is the world's only manufacturer of both planes and trains. Looking far ahead while delivering today, Bombardier is evolving mobility worldwide by answering the call for more efficient, sustainable and enjoyable transportation everywhere. Our vehicles, services and, most of all, our employees are what make us a global leader in transportation.

Bombardier is headquartered in Montréal, Canada. Our shares are traded on the Toronto Stock Exchange (BBD) and we are listed on the Dow Jones Sustainability World and North America Indexes. In the fiscal year ended December 31, 2013, we posted revenues of \$18.2 billion. News and information are available at <a href="mailto:bombardier.com">bombardier.com</a> or follow us on Twitter <a href="mailto:Bombardier">@Bombardier</a>.

#### **About CAE**

CAE (NYSE: CAE; TSX: CAE) is a global leader in providing comprehensive training solutions based on world-leading simulation technology and integrated training services. The company employs 8,000 people at more than 160 sites and training locations in 35 countries. Our vision is to be our customers' Partner of Choice and we take a long-term approach to customer relationships. We offer our civil aviation and defence and security customers a complete range of highly innovative product, service and training centre solutions designed to help them meet their mission critical needs for safety, efficiency and readiness. We provide similar solutions to customers in healthcare and mining. CAE has the largest installed base of civil and military flight simulators, supported by a range of after-sales services, and has been

serving the needs of its customers for nearly 70 years. We have the broadest training services network in the world and offer civil aviation, military and helicopter training services in 67 locations worldwide and train more than 120,000 civil and military crewmembers annually. <a href="https://www.cae.com">www.cae.com</a>

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Follow <u>@Bombardier Aero</u> on Twitter to receive the latest news and updates from Bombardier Aerospace.

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\*\* Under certain operating conditions.

Photo-opportunity: NBAA 2014 at the CAE booth (number 2600), at 1 p.m. Photos will be available following the event at <a href="https://www.cae.com/photos">www.cae.com/photos</a>

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