



# Press Release

## CAE announces a series of contracts for commercial airline training solutions valued at more than C\$90 million

**Paris, France, June 15, 2015** – (NYSE: CAE; TSX: CAE) – CAE today announced at 51<sup>st</sup> International Paris Air Show a series of contracts with more than 30 airlines globally for commercial training solutions including:

- Cadet training programs with easyJet, Air China and EVA Air for the supply of 120 cadets
- Pilot type-rating training solutions for airlines including West Atlantic, AeroContractors of Nigeria, Hong-Kong Airlines and Braathens Regional Airlines
- Crew resourcing service agreements
- Three B737 full-flight simulators (FFS) for Hainan Airlines
- One A350 XWB FFS to an undisclosed airline, CAE's ninth A350 XWB FFS sale

“CAE is pleased to be able to serve the global airline pilot training market with the broadest range of commercial aviation cadet to captain training solutions on the largest variety of aircraft platforms,” said Nick Leontidis, CAE’s Group President, Civil Aviation Training Solutions.

The contracts have an estimated value of more than C\$90 million. The full-flight simulators are at list prices, which include the value of OEM aircraft-specific data, parts and equipment (DP&E), normally procured by CAE in the manufacture of its simulators. In the case of these contracts, which are CAE’s first four FFS sales for fiscal 2016, some customers are providing part of the OEM content.

### **easyJet: Multi-crew Pilot License (MPL) First Officer training**

easyJet has renewed its competency-based Multi-crew Pilot License (MPL) First Officer program with CAE. The airline will select and train 30 more cadets this year at CAE Oxford Aviation Academy in Oxford, UK. CAE has been providing its pilot training solutions to easyJet since 2011 including MPL, Type Rating & Recurrent training as well as crew resourcing services. To date, CAE has selected, assessed and formed over 100 cadets through the easyJet MPL program where aspiring pilots are trained under the mentorship of easyJet to develop as first officers.

### **EVA Air: Multi-crew Pilot License (MPL) First Officer training**

CAE and EVA Air have signed a new contract for a Multi-crew Pilot License (MPL) First Officer program. Under the agreement, CAE will select, assess and train 60 cadets over the next 12 months. The aspiring pilots will start their training at CAE Oxford Aviation Academy in Phoenix, USA and training is scheduled to begin this month. Taiwan-based EVA Air has been a CAE customer since 2002, originally purchasing simulation equipment and now entrusting CAE in forming its future first-officers. EVA Air, a Star Alliance member, was formed in 1989 as Taiwan's first privately owned international airline. It is part of the respected Evergreen Group and a sister company to global container-shipping leader Evergreen Line. It flies to more than 60 international destinations throughout Asia, Oceania, Europe and North America with a fleet of close to 70 Boeing and Airbus aircraft. With just one easy stop in Taipei, travelers can connect onward to most major cities throughout Asia, including more than 30 destinations in China.

### **Air China: Commercial Pilot License (CPL) training**

CAE and Air China, China’s exclusive national flag carrier, have signed a new contract for Commercial Pilot License (CPL) training. Under the agreement, CAE will select, assess and train

30 cadets over the next 12 months. The cadets will begin training at CAE Oxford Aviation Academy in Phoenix, USA, in October. Air China, a long-time CAE customer, operates a fleet of 19 CAE built full-flight simulators.

**Hong Kong Airline: A320/A330 type-rating training**

Hong Kong Airline (HKA) has selected CAE for the provision of Airbus A320 and A330 training. Pilots from HKA will be training at CAE's Hong Kong training centre. HKA has been a long-time customer of CAE for more than 5 years.

**AeroContractors: Dash 8-300/400 and B737-400/500 type-rating training**

AeroContractors of Nigeria has selected CAE to renew its contract for the training of Dash8-300/400 and B737-400/500 pilots. Pilots from AeroContractors will be training at CAE's Stockholm and Madrid training centres. AeroContractors' instructors will be using CAE simulators to provide recurrent training to its crews as well CAE instructors to provide type training for new Q400 pilots.

**West Atlantic: type-rating training**

West Atlantic has selected CAE to renew a two-year contract for the training of ATP, CRJ200 B737 and B767 pilots. The airline will be training at CAE's Copenhagen and London Gatwick training centres.

**Braathens Regional Airlines: type-rating training**

Braathens Regional Airlines has selected CAE to provide training services for its ATR, Avro, SAAB 340, S2000, A320 and Fokker F50 pilots. The training will be conducted at CAE training centres in Stockholm, Amsterdam and Brussels.

**Hainan Airlines: 3 full-flight simulator sales**

Hainan Airlines has ordered three B737NG full-flight simulators (FFS) which will be installed at the airline's training centre in Sanya, China in the last quarter of 2015 and in April 2016. The CAE 7000XR FFSs will be equipped with the latest CAE Tropos-6000XR visual system. Hainan Airlines has been a customer of CAE since 2007.

**A350 XWB full-flight simulator sale**

CAE continues to lead with its 9th A350 XWB full-flight simulator sale and is the world's only provider of qualified A350 XWB training suite. This latest FFS will be a CAE 7000XR Series simulator and it will be qualified to the highest-fidelity certification (Level D). This new order is an addition to previously announced A350 XWB FFS orders from customers that include Airbus, China Airlines, and Etihad.

CAE announced the qualification of the world's first A350 XWB suite of training equipment in September 2014 and is currently the only provider of qualified A350 XWB training products by FAA and EASA. The CAE-built A350 XWB full-flight simulator, a FAA Level 6 and EASA level 2 Flight Training Device (FTD) and an Integrated Procedures Training (IPT) were qualified ahead of the A350 XWB's entry into service which took place in January 2015.

**About CAE**

CAE is a global leader in delivery of training for the civil aviation, defence and security, and healthcare markets. We design and integrate the industry's most comprehensive training solutions, anchored by the knowledge and expertise of our 8,000 employees, our world-leading simulation technologies and a track record of service and technology innovation spanning seven decades. Our global presence is the broadest in the industry, with 160 sites and training locations in 35 countries, including our joint venture operations, and the world's largest installed base of flight simulators. Each year, we train more than 120,000 civil and defence crewmembers, as well as thousands of healthcare professionals. [www.cae.com](http://www.cae.com)

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