



Press Release

CAE awarded airline training solution contracts valued at more than C\$130 million

Montreal, Canada, September 8, 2015 - CAE (NYSE: CAE; TSX: CAE) announced today a series of training solution contracts with airlines and aircraft manufacturers valued at more than C\$130 million. The diversity of these agreements highlights the span of CAE's full range of training equipment and programs that cover the entire career life cycle of professional pilots, from cadet to captain and crew sourcing. They include:

- Four full-flight simulators, including three Boeing 737 MAX and one Boeing 777, as well as two CAE Simfinity 400XR Integrated Procedures Trainers (IPT) to Shanghai Eastern Flight Training (SEFTC), the training centre subsidiary of China Eastern Airlines
- One Airbus A320 full-flight simulator and an A320 Airbus Pilot Transition (ATP) Trainer to Airbus' Asian Training Center
- One Boeing 737NG full-flight simulator to Russian aviation equipment company NITA (New Information Technologies in Aviation).
- An exclusive five-year contract with Eastern Air Lines for Boeing 737NG pilot type-rating training in the United States
- An exclusive five-year contract extension with Eastar Jet for Boeing 737NG pilot type-rating training in Seoul, Korea
- A contract renewal for the A330/A340 pilot training for an undisclosed customer in Asia
- A320 flight crew sourcing, through CAE Parc Aviation, for an undisclosed customer in Asia

"We are thrilled to support the fleet growth of our long-standing airline customers by offering the most flexible array of training equipment and cadet-to-captain training solutions to the market," said Nick Leontidis, CAE's Group President, Civil Aviation Training Solutions.

The six full-flight simulators (FFSs) sales bring the total number of FFS sales announced to date in fiscal 2016 to 15. The FFSs are at list prices, which include the value of OEM aircraft-specific data, parts and equipment (DP&E), normally procured by CAE in the manufacture of its simulators. In the case of these contracts, some customers are providing part of the OEM content.

Shanghai Eastern Flight Training Center: four full-flight simulators

Shanghai Eastern Flight Training Center (SEFTC), the training centre subsidiary of China Eastern Airlines, has ordered four CAE 7000XR Series FFSs equipped with CAE Tropos-6000XR innovative visual systems, as well as two CAE Simfinity 400XR Integrated Procedures Trainers (IPTs).

Three of the four devices are for the new Boeing 737 MAX aircraft, and this order represents the first MAX operator to order its own training equipment. The fourth device is a Boeing 777 FFS. The complete suite of training equipment will be delivered to SEFTC's facilities in Shanghai. SEFTC has purchased 27 full-flight simulators from CAE.

Airbus: A320 full-flight simulator sale

CAE has signed a training equipment agreement with Airbus Asia Training Centre (AATC) in Singapore for an A320 CAE 7000XR full-flight simulator (FFS) and an A320 Airbus Pilot Transition (APT) Trainer. The A320 CAE 7000XR FFS will be equipped with the latest CAE Tropos 6000XR visual system which offers unprecedented realism. The CAE 7000XR FFS will be ready for training at the end of March 2016.

“We are looking forward to the opening of our new training centre in Singapore and are delighted to offer state-of-the-art technology to our customers,” said Captain Yann Lardet, General Manager at Airbus Asia Training Centre. “The inauguration of the A320 FFS supports the industry’s training requirements and demand for excellence.”

CAE and Airbus have also signed a frame contract at the Paris Airshow in June, which enables Airbus to expedite procurement of flight simulation devices for their customers, Airbus training centres and their affiliates worldwide.

NITA: B737NG full-flight simulator sale

NITA has ordered one Boeing 737NG full-flight simulator (FFS) which will be installed at the Ulyanovsk Higher Civil Aviation School in Ulyanovsk, Russia. The FFS will be ready-for-training in April 2016. NITA has been a customer of CAE since 2011.

Eastern Air Lines Group: B737NG Pilot Training

Eastern Air Lines Group announced today that it has selected CAE for the provision of Boeing 737NG training services under an exclusive five-year agreement.

“We are honored that Eastern has selected CAE as its training partner of choice and we are proud to take part in the new takeoff of Eastern Air Lines,” said Nick Leontidis, CAE’s Group President, Civil Aviation Training Solutions. “We are proud that Eastern crew will receive world-class training as part of their new beginning. To that end, we wish our partners at Eastern a lot of success”.

“We are pleased to team with CAE, the world’s leading training provider, for our training needs,” said Ed Wegel, Eastern’s President and CEO. “CAE enables us to more efficiently plan and schedule our training as well as contain training costs as we seek to grow the airline. We will be acquiring up to 20 737-800s, both Next Gen and MAX aircraft, in our next growth phase, and as our flight training requirements increase, we expect to grow this partnership with CAE”.

Eastar Jet: B737NG Pilot Training

Eastar Jet has selected CAE for the provision of Boeing 737NG training services under an exclusive five-year agreement. Pilots began their first training at the CAE Seoul training center, Korea in 2013. Under this contract renewal, a total of 1,400 training hours are expected to be completed in the first year.

“We are pleased to expand our partnership with CAE and to continue offering excellent quality training to our pilots,” said Kim Min Sik, Vice president of Eastar Jet. “CAE has been Eastar Jet’s partner of choice for training solutions since 2013 and we are looking forward to the next five years together.”

A320 crew provision

CAE Parc Aviation has been selected to provide A320 crews in support of ongoing fleet expansion at an undisclosed airline in Asia. As part of the agreement, a minimum of 30 new pilots will be recruited over the next 6 months. The A320 is one of the most common short haul aircraft in the region leading to high demand for suitably qualified pilots on type. CAE Parc Aviation has been selected by the airline as it has the resources and global footprint to ensure that the airline has sufficient crews to meet its aircraft delivery schedule.

About CAE

CAE is a global leader in the delivery of training for the civil aviation, defence and security, and healthcare markets. We design and integrate the industry’s most comprehensive training solutions, anchored by the knowledge and expertise of our 8,000 employees, our world-leading simulation technologies and a track record of service and technology innovation spanning seven decades. Our global presence is the broadest in the industry, with 160 sites and training locations in 35 countries, including our joint venture

operations, and the world's largest installed base of flight simulators. Each year, we train more than 120,000 civil and defence crewmembers, as well as thousands of healthcare professionals. www.cae.com

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