



Press Release

CAE awarded contracts in Africa and in China for four full flight simulators valued at approximately \$50 million

Montreal, Canada, October 8, 2013 – CAE (NYSE: CAE; TSX: CAE) today announced that it has sold four full-flight simulators (FFSs) and some flight training devices to customers in Africa and China. They include a Boeing 787 simulator to Ethiopian Airlines, a Sikorsky S-92 helicopter simulator to the Zhuhai Flight Training Centre (ZFTC) in China, and two other FFSs to an undisclosed customer in Africa. The contracts are worth approximately C\$50 million at list prices and bring the total FFS sales that CAE announced to date during fiscal year 2014 to 27.

“Our joint venture with China Southern Airlines, ZFTC, continues to expand and we are pleased to broaden our relationship with operators in the fast growing Africa aviation market such as Ethiopian Airlines,” said Nick Leontidis, CAE Group President, Civil Simulation Products, Training and Services.

Ethiopian Airlines

The B787 simulator for Ethiopian Airlines is a CAE 7000 Series model. The airline has also ordered CAE Simfinity training devices as well as visual updates for three existing FFSs which will be upgraded with the latest CAE Tropos 6000XR technology. Ethiopian Airlines purchased a Dash-8 Q400 simulator from CAE in 2011.

Zhuhai Flight Training Centre (ZFTC)

The S-92 FFS is ZFTC’s second helicopter simulator and the 26th CAE-built simulator to be deployed at the centre. The simulator is a CAE 3000 Series model and it will serve the training needs of Chinese helicopter operators. ZFTC also ordered CAE Simfinity training devices for the S-92 helicopter.

About CAE

CAE is a global leader in modeling, simulation and training for civil aviation and defense. The company employs approximately 8,000 people at more than 100 sites and training locations in approximately 30 countries. CAE offers civil aviation, military, and helicopter training services in more than 45 locations worldwide and trains approximately 100,000 crewmembers yearly. In addition, the CAE Oxford Aviation Academy offers training to aspiring pilot cadets in 11 CAE-operated flight schools. CAE’s business is diversified, ranging from the sale of simulation products to providing comprehensive services such as training and aviation services, integrated enterprise solutions, in-service support and crew sourcing. The company applies simulation expertise and operational experience to help customers enhance safety, improve efficiency, maintain readiness and solve challenging problems. CAE is leveraging its simulation capabilities in new markets such as healthcare and mining. www.cae.com

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