

# **Press Release**

## CAE awarded contracts valued at more than C\$70 million for five fullflight simulators and update services

**Montreal, Canada, March 25, 2015** – (NYSE: CAE; TSX: CAE) – CAE today announced that it has sold five full-flight simulators (FFSs) and simulator update services to customers in North America, Europe, Africa and Asia. The contracts include:

- One Bombardier Q400 simulator to Westjet Encore
- One Aircraft Industries L 410 turboprop simulator to the Czech Aviation Training Centre (CATC)
- One Boeing 737NG simulator to a customer in Africa
- One Boeing 777 simulator to an undisclosed airline in Africa
- One Boeing 737NG simulator for an undisclosed airline in Asia

The contracts are worth a total of more than C\$70 million at list prices, and bring the total number of FFS sales announced year to date in fiscal year 2015 to 36. List prices include the value of OEM aircraft-specific data, parts and equipment (DP&E), normally procured by CAE in the manufacture of its simulators. In the case of these contracts, some customers are providing part of the OEM content.

"These new contracts are a testament to our global reach across all regions and to our industry leadership," said Nick Leontidis, CAE's Group President, Civil Simulation and Training. "As the commercial aviation market continues to grow at record levels, we are proud of the fact that these carriers have chosen CAE as their training partner of choice."

#### WestJet Encore

WestJet Encore has ordered a Bombardier Q400 full-flight simulator which will be delivered to the airline's training centre in Calgary, Canada, in March 2016. The CAE 5000 Series FFS will be equipped with the CAE Tropos-6000XR visual system with LED projectors and will be used to train pilots of the regional airline. WestJet has been a CAE customer since 2000 and already operates three CAE simulators.

#### **Czech Aviation Training Centre (CATC)**

The Czech Aviation Training Centre (CATC) located in Prague, the Czech Republic, has ordered the world's first Level D full-flight simulator for Aircraft Industries' L 410 turboprop. The CAE 7000 Series simulator will be delivered to the training centre and will be ready for training in the middle of 2016. CAE has a long-term cooperation agreement with Czech Airlines and offers Airbus A320, Boeing 737NG and Boeing 737 Classic training at the centre in cooperation with CATC.

#### **About CAE**

CAE is a global leader in providing comprehensive training solutions based on world-leading simulation technology and integrated training services. The company employs 8,000 people at more than 160 sites and training locations in 35 countries. Our vision is to be our customers' Partner of Choice and we take a long-term approach to customer relationships. We offer our civil aviation and defence and security customers a complete range of highly innovative product, service and training centre solutions designed to help them meet their mission critical needs for safety, efficiency and readiness. We provide similar solutions to customers in healthcare and mining. CAE has the largest installed base of civil and military flight simulators, supported by a range of after-sales services, and has been serving the needs of its customers for nearly 70 years. We have the broadest training services network in the world and offer civil aviation, military and helicopter training services in 67 locations worldwide and train more than 120,000 civil and military crewmembers annually. <a href="https://www.cae.com">www.cae.com</a>

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