

## **Trade Press Release**

# CAE signs airline training agreements and deploys new full-flight simulators in its European training network

- Boeing 737NG Pilot Training for Norwegian Airlines
- Boeing 787 Pilot Training for Air Europa
- Airbus A320, ATR-600 and Boeing 787 full-flight simulators deployments in CAE's European training network

**Berlin, Germany, November 1, 2016** (NYSE: CAE; TSX: CAE) – CAE announces today at the 2016 European Airline Training Symposium (EATS) a series of commercial aviation training contracts with Norwegian Airlines and Air Europa, as well as the deployments of full-flight simulators in its network to support the increasing training needs of European airlines. An additional Airbus A320 FFS will be delivered to CAE's training centre in Amsterdam, an ATR-600 FFS will be deployed at CAE's training centre in Madrid, Spain and a new Boeing 787 FFS will be located in a CAE training centre in Europe. These growth initiatives form part of CAE's previously disclosed capital deployment plan.

"Our European airline partners continue to experience great success, driving an increase in the need for pilot training, and we are honored to continue to be selected as their training partner of choice", said Nick Leontidis, CAE's Group President, Civil Aviation Training Solutions. "We are proud to equip our various training centres in the region to meet our partners demand."

#### Norwegian Airlines: Boeing 737NG Pilot Training

Norwegian Airlines extended its pilot training contract with CAE, and has expanded the agreement to include CAE instructor-led training, supporting the airline's growing Boeing 737NG training needs across the region. Pilots began training in October at CAE's training centres in Stockholm, Copenhagen and Oslo.

"We are delighted to further expand our long-stranding relationship with CAE to support our training needs," said Stig Larsen, Head of Training, Norwegian Airlines. "We are confident that CAE's instructors will deliver best-in-class pilot training and provide a substantial added value to our crews' professional competences."

CAE has been Norwegian's training partner of choice for over 10 years, for cadet-to-captain training to resourcing services. CAE announced in June 2016, in partnership with OSM Aviation, providing crew resourcing services for Norwegian, supporting the airline's increasing pilot personnel needs. Starting this year, more than 20 CAE Oxford Aviation Academy graduates will become First Officers with Norwegian.

#### Air Europa: Boeing 787 Pilot Training

Air Europa has renewed its pilot training agreement to include the provision of Boeing 787 pilot training. To support the airline's growing pilot training needs, CAE will deploy a new Boeing 787 full-flight simulator in its training network in Europe. The full-flight simulator will be ready to train Air Europa's pilots starting 2018. Air Europa and CAE share a relationship that span more than 10 years, with the exclusive provision of Airbus A330 and Embraer E190 pilot training at CAE's training centres in Madrid, London Gatwick and Amsterdam. CAE also provides training centre operation services for the Spanish carrier's training centre in Palma de Majorca, Spain.

#### About CAE

CAE is a global leader in training for the civil aviation, defence and security, and healthcare markets. Backed by a 70-year record of industry firsts, we continue to help define global training standards with our innovative virtual-to-live training solutions to make flying safer, maintain defence force readiness and enhance patient safety. We have the broadest global presence in the industry, with 8,000 employees, 160 sites and training locations in over 35 countries. Each year, we train more than 120,000 civil and defence crewmembers and thousands of healthcare professionals worldwide. <a href="https://www.cae.com">www.cae.com</a> Follow us @CAE\_Inc

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