



# Trade Press Release

## CAE signs commercial aviation training solutions contract with Kuwait Airways

**Dubai, United Arab Emirates, November 12, 2017** (NYSE: CAE; TSX: CAE) – CAE announced today at the 2017 Dubai Airshow aviation that it has sold one Airbus A320NEO full-flight simulator and one flight training device to support the training needs of Kuwait Airways.

The CAE 7000XR full-flight simulator, equipped with the CAE Tropos 6000XR visual system offering unprecedented realism, and the CAE 500XR flight training device will be delivered to the airline's training centre in Kuwait City, Kuwait. The innovative XR Series training equipment suite will be ready for training at the end of year.

"CAE has been a tremendous training partner over the years, providing state-of-the-art training equipment but also playing a key role in the development and training of our future Captains," said Ebrahim A. Al Khuzan, Chief Executive Officer of Kuwait Airways. "Choosing CAE once again was a matter-of-course; we are glad that our pilots will train on CAE's innovative equipment for our latest A320NEO fleet addition".

"It is a pleasure to support Kuwait Airways' growth and its training needs for its latest A320NEO fleet," said Nick Leontidis, CAE Group President, Civil Aviation Training Solutions. "With about 30,000 new airline pilots needed in the region over the next 10 years, we are honoured to play a central role in the creation of future pilots; we're glad that our airline partner continues to entrust us with our ability to provide comprehensive innovative training solutions."

CAE and Kuwait Airways share a relationship that spans over two decades, with the delivery of innovative training equipment, to the provision of cadet to captain training, including Airbus A320 and Boeing 777 pilot training at the Emirates-CAE Flight Training centre in Dubai. Since the beginning of the year, CAE has also been supporting Kuwait Airways' need for professional pilots through the selection, assessment, and type-rating training of cadets. The airline's future pilots began ground-school training at CAE Oxford, will follow with flight training at CAE Phoenix, and will be completing their type-rating training at CAE London Gatwick. The airline will be recruiting more than 100 CAE-trained pilots over the next 2 years.

The sale of the Airbus A320NEO FFS was included as part CAE's first quarter fiscal 2018 results dated August 10, 2017.

**NOTE TO EDITORS: There will be a photo opportunity with Ebrahim A. Al Khuzan, Chief Executive Officer of Kuwait Airways, and Nick Leontidis, CAE's Group President, Civil Aviation Training Solutions, at CAE's booth (#1335) on Sunday, November 12 at 4:00 p.m. (Dubai local time time). Photos of the ceremony will be available on [www.cae.com/photos](http://www.cae.com/photos)**

### About CAE

CAE is a global leader in training for the civil aviation, defence and security, and healthcare markets. Backed by a 70-year record of industry firsts, we continue to help define global training standards with our innovative virtual-to-live training solutions to make flying safer, maintain defence force readiness and enhance patient safety. We have the broadest global presence in the industry, with more than 8,500 employees, 160 sites and training locations in over 35 countries. Each year, we train more than 120,000 civil and defence crewmembers and thousands of healthcare professionals worldwide. [www.cae.com](http://www.cae.com)

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