



Trade Press Release

CAE unveils a series of business aviation training successes

- **New training agreements, further establishing CAE as a leader in the global business aviation training market**
- **Dassault Aviation endorsement of CAE's Upset Prevention and Recovery Training program**
- **Launch of CAE Terminal, CAE's most advanced online customer portal**

Orlando, Florida, USA, November 1st, 2016 (NYSE: CAE; TSX: CAE) CAE announced today at the 2016 National Business Aviation Association (NBAA)'s annual Business Aviation Convention & Exhibition, a series of business aviation training advances, including new training agreements with prominent European large fleet business aircraft operators, as well as the endorsement from Dassault Aviation of CAE's Upset Prevention and Recovery Training (UPRT) program. Furthermore, CAE unveiled its latest customer web portal upgrade, designed to further enhance customer experience.

"We are very proud of these recent wins which allow us to expand our presence in the business aviation training market and build on our longstanding relationships with our partners," said Nick Leontidis, CAE's Group President, Civil Aviation Training Solutions. "It is also an honor to have received the endorsement of Dassault Aviation for our new UPRT program as it validates the hard work of our dedicated teams. It is gratifying to see our training programs and customer experience initiatives resonate in the marketplace as we continue to strive to deliver the best training experience in the industry."

Building Customer Relationships: new business aviation training agreements

TAG Aviation Holdings, one of the premier management companies in Europe, as well as an undisclosed large fleet operator in Europe, have selected CAE as their training partner of choice for the provision of multiple training programs. Training will span across CAE's global training network of heavy, mid, and light jets, including CAE's newly launched Gulfstream 650 training program located in Dubai. Building on its existing relationship with Gama Aviation and other large fleet operators, these new training agreements strengthen CAE as a leader in the global business aviation training market.

CAE's Upset Prevention and Recovery Training (UPRT) receives endorsement by Dassault Aviation

As Dassault's Authorized Training Provider (ATP), CAE has been developing a comprehensive world-class curriculum that meets Dassault's training guidelines in accordance with the new European Aviation Safety Agency (EASA) regulation. Dassault's endorsement follows an extensive audit of both ground and simulator training contained in the new program.

"We congratulate CAE for its steadfast involvement in UPRT and its dedication to meeting the guidelines Dassault has set out for the UPRT program. From the thoroughness of instructor preparation to the quality and relevance of training procedures, CAE demonstrated a genuine commitment to enhanced UPRT" said Frédéric Leboeuf, Vice President, Falcon Operational Support. "The CAE UPRT program is well executed, honours the regulatory commitment and demonstrates the lasting value of our training partnership."

Elevating the Customer Experience: CAE unveils the new CAE Terminal online portal

CAE is unveiling at NBAA its improved customer portal aimed at enriching the customer experience. The new CAE Terminal provides line pilots and flight department leaders instant access to appropriate documentation, training records and reservation details. The online portal brings additional flexibility and accessibility, promising the ultimate training experience.

NOTE TO EDITORS: CAE will be making demonstrations of the new CAE Terminal online portal at its booth #4057, starting Tuesday, November 1, 2016.

About CAE

CAE is a global leader in training for the civil aviation, defence and security, and healthcare markets. Backed by a 70-year record of industry firsts, we continue to help define global training standards with our innovative virtual-to-live training solutions to make flying safer, maintain defence force readiness and enhance patient safety. We have the broadest global presence in the industry, with 8,000 employees, 160 sites and training locations in over 35 countries. Each year, we train more than 120,000 civil and defence crewmembers and thousands of healthcare professionals worldwide. www.cae.com
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