



## Press Release

### **CAE wins defence contracts valued at more than C\$100 million**

- **Extension of key long-term training services contracts with U.S. Air Force KC-135 and U.S. Navy T-44C**
- **Rotorsim maintenance and support services**
- **Insitu ScanEagle remotely piloted aircraft system instructors**

**Montreal, Canada, October 18, 2016** – (NYSE: CAE; TSX: CAE) – CAE today announced that it has won defence contracts valued at more than C\$100 million to provide a range of training and support services for global military customers.

Some of the key contracts include the United States Air Force exercising a contract option for CAE USA to continue providing KC-135 tanker aircrew training services; the United States Navy exercising a contract option for CAE USA to continue providing T-44C aircrew training services; Rotorsim to provide long-term maintenance and support services on a variety of helicopter simulators; and Insitu to provide ScanEagle remotely piloted aircraft system (RPAS) instructors.

“The KC-135 and T-44C aircrew training services contracts are prime examples of long-term contracts that provide sources of recurring revenue for CAE, while the contract to provide ScanEagle Remotely Piloted Aircraft System (RPAS) instructors for Insitu’s training center is another win in the growing RPAS training market where CAE is already a leader,” said Gene Colabatistto, CAE’s Group President, Defence & Security. “We are proud to continue to be the training partner of choice of defence customers globally.”

#### **About CAE**

CAE is a global leader in training for the civil aviation, defence and security, and healthcare markets. Backed by a 70-year record of industry firsts, we continue to help define global training standards with our innovative virtual-to-live training solutions to make flying safer, maintain defence force readiness and enhance patient safety. We have the broadest global presence in the industry, with 8,000 employees, 160 sites and training locations in over 35 countries. Each year, we train more than 120,000 civil and defence crewmembers and thousands of healthcare professionals worldwide. [www.cae.com](http://www.cae.com)  
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### **Fact sheet for defence trade media**

#### **U.S. Air Force KC-135**

The U.S. Air Force has exercised the option for the seventh year of aircrew training services provided by CAE USA as the prime contractor on the KC-135 Aircrew Training System (ATS) program. CAE USA will continue to provide classroom and simulator instruction as well as upgrades, maintenance, and support of all KC-135 aircrew training devices. CAE USA provides KC-135 aircrew training services at Altus Air Force Base (AFB), Oklahoma; Seymour Johnson AFB, North Carolina; MacDill AFB, Florida; Fairchild AFB, Washington; Hickam AFB, Hawaii; March Air Reserve Base, California; Milwaukee Air National Guard (ANG) Base, Wisconsin; Scott AFB, Illinois; Grissom AFB, Indiana; McConnell AFB, Kansas; Pittsburgh ANG Base, Pennsylvania; Kadena Air Base (AB), Japan; and Mildenhall AB, United Kingdom.

## **U.S. Navy T-44C**

The U.S. Navy has exercised the option for the third full-year of comprehensive T-44C aircrew training services provided at Naval Air Station (NAS) Corpus Christi in Texas. CAE USA provides T-44C aircrew training services under a contractor-owned, contractor-operated training program. CAE is providing academic and simulator training for approximately 600 U.S. Navy, Marine Corps, Coast Guard and international students who annually go through the Navy's T-44C training program. The Navy's T-44C aircraft is used for multi-engine intermediate and advanced flight training.

## **Rotorsim**

Rotorsim, the joint venture owned equally by CAE and Leonardo's Helicopter Division (formerly AgustaWestland), awarded CAE a contract to provide long-term maintenance and support services on a range of helicopter simulators located at the Rotorsim Training Centre, which is part of the A. Marchetti Training Academy in Sesto Calende, Italy, as well as an AW189 simulator located in Aberdeen, Scotland. The Rotorsim Training Centre was established to provide synthetic training solutions for the full range of Leonardo's family of helicopters, and now includes Level D full-flight simulators for the AW109, AW139, AW169, AW189 and NH90 helicopters.

## **Insitu**

CAE USA has been awarded a contract by Insitu to provide ScanEagle Remotely Piloted Aircraft System (RPAS) instructors for Insitu's training center in White Salmon, Washington. CAE instructors will complement Insitu's existing instructor cadre and provide classroom and simulator instruction for ScanEagle RPAS operators. In addition, instructors at the Insitu schoolhouse provide unmanned aircraft system (UAS) familiarization training as well as mission coordination and planning instruction. Insitu, a wholly owned subsidiary of The Boeing Company, is an industry-leading provider of unmanned systems and software technology that deliver end-to-end solutions for collecting, processing and delivering superior information.

## **About CAE's Defence & Security business**

CAE's Defence & Security business unit focuses on helping prepare our customers to develop and maintain the highest levels of mission readiness. We are a world-class training systems integrator offering a comprehensive portfolio of training centres, training services and simulation products across the air, land, sea and public safety market segments. We serve our global defence and security customers through regional operations in Canada; the United States/Latin America; Europe/Middle East/Africa; and Asia/Pacific, all of which leverage the full breadth of CAE's capabilities, technologies and solutions.

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