

# **Trade Press Release**

## CAE Mining opens new office in Mexico to be closer to customers

*Brisbane, Australia – March 5, 2013* — CAE Mining opened a new office this week in Zacatecas, Mexico to be closer to its local customers. It is the 13<sup>th</sup> CAE Mining location worldwide and the first in Mexico.

CAE Mining President Damian McKay stated, "This office extends our commitment to Mexico where we have a strong customer base. This strategy of being close to the customers wherever they may be globally has secured CAE's reputation for strong client relationships and quality service."

CAE Mining provides software, simulation and training solutions for geology, mine planning and operations. The company offers a comprehensive portfolio of solutions for each phase of the mine planning cycle, all of which are engineered, implemented and supported by specialist teams of mining professionals. The range of core offerings, which are based on mine optimization software tools and include simulation and modelling, are integrated with adjacent offerings in consulting and training.

With a rich history in mining, Mexico continues to stand as one of the world's largest producers of minerals. An increasing number of companies in this region are adopting new and innovative technologies to improve mine site safety conditions and significantly increase efficiency and productivity. This reality coupled with CAE Mining's expanding customer base in Mexico, prompted the company to establish its presence in Zacatecas, with support staff located in Torreon.

CAE has been doing business in Mexico for 35 years. In 2012, CAE opened the first business jet training centre in Mexico, offering simulation-based training.

#### **About CAE Mining**

CAE Mining provides a compelling one-stop-shop for the technology and services required to seamlessly plan and manage modern mining operations. With operations in eleven countries, CAE Mining offers solutions ranging from exploration data management and ore-body modelling, to mine planning and operations management. We have a technical consulting team of over 100 experienced geologists and mining engineers servicing customers in close to 100 countries. Through our simulators, software, courseware and training services CAE Mining is developing the industry's most compelling technology and services to advance the efficiency and safety of mine operations.

www.cae.com/mining

#### **About CAE**

CAE (NYSE:CAE; TSX:CAE) is a global leader in modelling, simulation and training for civil aviation and defence. The company employs approximately 8,000 people at more than 100 sites and training locations in approximately 30 countries. CAE offers civil aviation, military, and helicopter training services in more than 45 locations worldwide and trains approximately 100,000 crewmembers yearly. In addition, the CAE Oxford Aviation Academy offers training to aspiring pilot cadets in 11 CAE-operated flight schools. CAE's business is diversified, ranging from the sale of simulation products to providing comprehensive services such as training and aviation services, professional services, in-service support and crew sourcing. The company applies simulation expertise and operational experience to help customers enhance safety, improve efficiency, maintain readiness and solve challenging problems. CAE is leveraging its simulation capabilities in new markets such as healthcare and mining, www.cae.com.

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