



Press Release

CAE awarded contracts for seven full-flight simulators, training devices and update services valued at more than \$95 million

Montreal, Canada, January 31, 2013 – (NYSE: CAE; TSX: CAE) – CAE today announced that it has sold seven full-flight simulators (FFSs) and a series of training devices and simulator update services. These include the sale of two Airbus A320 FFSs and a Boeing 737 FFS to Shanghai Eastern Flight Training Center (SEFTC); an A320 to the Zhuhai Flight Training Centre; and a Boeing 737 FFS, an Airbus A320 FFS and a Boeing 787 FFS to undisclosed customers.

The contracts are valued at more than C\$95 million at list prices and bring the total FFS sales that CAE has announced to date during fiscal year 2013 to 30. Two of the FFS orders were signed in the third quarter ended December 31, 2012 and the remaining five in the fourth quarter.

“It is especially gratifying when customers repeatedly turn to CAE for simulation equipment to support their growth and evolving fleet requirements,” said Jeff Roberts, CAE Group President, Civil Simulation Products, Training and Services. “Our customers’ loyalty is testament to the continuous innovation of CAE technology and the dedication of our people in delivering service excellence to address ongoing customer needs.”

Shanghai Eastern Flight Training Centre

SEFTC, the training centre subsidiary of China Eastern Airlines, will take delivery of three CAE 7000 Series Level D FFSs equipped with CAE Tropos-6000 third-generation visual systems, as well as three integrated procedures trainers (IPTs). The two A320 FFSs, two A320 IPTs and the Boeing 737 IPT will be delivered in 2013 to SEFTC at its facilities at Shanghai Pudong Waigaoqiao Free Trade Zone in China. The Boeing 737 FFS will be delivered in 2014 to SEFTC’s new training centre in Kunming, China. With the delivery of these simulators, SEFTC and China Eastern will be operating 16 CAE-built FFSs.

Zhuhai Flight Training Centre

ZFTC, a joint venture of CAE and China Southern Airlines, will take delivery of the A320 FFS in 2013. With 23 CAE-built simulators, ZFTC is one of the largest commercial aviation type-rating training facilities in China.

About CAE

CAE is a global leader in modelling, simulation and training for civil aviation and defence. The company employs approximately 8,000 people at more than 100 sites and training locations in approximately 30 countries. CAE offers civil aviation, military and helicopter training services in more than 45 locations worldwide and trains approximately 100,000 crew members yearly. In addition, the CAE Oxford Aviation Academy offers training to aspiring pilot cadets in 11 CAE-operated flight schools. CAE’s business is diversified, ranging from the sale of simulation products to providing comprehensive services such as training and aviation services, integrated enterprise solutions, in-service support and crew sourcing. The company applies

simulation expertise and operational experience to help customers enhance safety, improve efficiency, maintain readiness and solve challenging problems. CAE is now leveraging its simulation capabilities in new markets such as healthcare and mining. More information can be found at www.cae.com

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