



## Press Release

### **CAE awarded contracts valued at more than \$40 million by Garuda Indonesia for three full-flight simulators**

**Montreal, Canada, October 18, 2012 – (NYSE: CAE; TSX: CAE)** – CAE today announced that it has sold three CAE 7000 Series Level D full-flight simulators (FFS) to Garuda Indonesia, Indonesia's national flag carrier, including an Airbus A320, a Boeing 737NG and a Bombardier CRJ 1000.

The contracts were signed during CAE's second quarter and are valued at more than C\$40 million at list prices. CAE has announced a total of 19 FFS sales during the first half of its fiscal year 2013.

The three FFSs will be delivered to Garuda Indonesia's training centre in West Jakarta, Indonesia, and will be ready for training in 2013. They will feature third-generation CAE Tropos™-6000 visual systems and will be supported by CAE's True Airport online visual database service.

In addition to the three simulators, Garuda Indonesia will be the first customer to implement the CAE SIMplify™ spares and repairs support program. CAE SIMplify is a pre-planned, budgeted approach which leverages CAE's worldwide depots and optimises training centre operator inventory investment. CAE SIMplify is a component of CAE's Long-Term Support Agreement (LTSA) services designed to enhance an airline customer's working capital options by leveraging CAE's global simulator support presence and expertise.

"We are proud to work once again with this leading carrier in the Asia-Pacific region as it expands its network and fleet," said Jeff Roberts, CAE's Group President, Civil Simulation Products, Training and Services. "These contracts reflect the confidence in CAE's training products, our world-class services and global-support network."

#### **About CAE**

CAE is a global leader in modelling, simulation and training for civil aviation and defence. The company employs approximately 8,000 people at more than 100 sites and training locations in approximately 30 countries. CAE offers civil aviation, military, and helicopter training services in more than 45 locations worldwide and trains approximately 100,000 crewmembers yearly. In addition, the CAE Oxford Aviation Academy offers training to aspiring pilot cadets in 11 CAE-operated flight schools. CAE's business is diversified, ranging from the sale of simulation products to providing comprehensive services such as training and aviation services, integrated enterprise solutions, in-service support and crew sourcing. The company applies simulation expertise and operational experience to help customers enhance safety, improve efficiency, maintain readiness and solve challenging problems. CAE is leveraging its simulation capabilities in new markets such as healthcare and mining. [www.cae.com](http://www.cae.com)

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