



## Press Release

### **CAE awarded contracts valued at more than C\$85 million for six simulators and update services**

**Montreal, Canada, October 4, 2012** – (NYSE: CAE; TSX: CAE) – CAE today announced that it has sold six simulators to customers in Asia and North America: one for Bombardier Aerospace to support in the development of the Global\* 7000\* and Global 8000\* aircraft program; one Boeing 737-800 to Alaska Airlines; one A320 for the Asian Aviation Centre of Excellence in Kuala Lumpur, Malaysia, and three simulators for the Zhuhai Flight Training Centre in China: an Airbus A330, a Boeing 737 and a Boeing 777. In addition, CAE sold simulator updates to various customers.

The contracts are worth a total of more than C\$85 million at list prices, and bring the total number of simulator sales that CAE has announced to date during fiscal year 2013 to 16.

“We are excited about supporting Bombardier once again in their new aircraft development programs using CAE’s unique simulation engineering expertise and we are very pleased to welcome Alaska Airlines as a new full-flight simulator customer,” said Jeff Roberts, CAE’s Group President, Civil Simulation Products, Training and Services. “Through the simulator orders from the Asian Aviation Centre of Excellence and the Zhuhai training centre, we are happy to support the growth of the fleets of China Southern, Air Asia and other airlines throughout Asia.”

#### **Bombardier Aerospace**

Under the agreement with Bombardier, CAE will provide a comprehensive suite of products, engineering services and simulation-based technology tools, including a simulator, to support the design, testing and certification of the Global 7000 and Global 8000 aircraft platform as part of Bombardier’s Integrated System Test and Certification Rig (ISTCR).

#### **Alaska Airlines**

This is Alaska Airlines’ first full-flight simulator order with CAE. The CAE 7000 Series Boeing 737-800 simulator will be delivered in 2014 to Alaska’s training centre in Seattle, Washington.

#### **Asian Aviation Centre of Excellence (AACE)**

The CAE 5000 Series A320 full-flight simulator will be the 7th for AACE and will be delivered in 2013 to Kuala Lumpur, Malaysia. AACE is a joint venture between AirAsia and CAE.

#### **Zhuhai Flight Training Centre (ZFTC)**

CAE will deliver the three full-flight simulators for Airbus A330, Boeing 737 and Boeing 777 training to ZFTC by the end of 2013. ZFTC is a joint venture between China Southern Airlines and CAE, and is the largest independent commercial aviation training centre in China with 24 simulators installed or on order.

#### **About CAE**

CAE is a global leader in modelling, simulation and training for civil aviation and defence. The company employs approximately 8,000 people at more than 100 sites and training locations in approximately 30 countries. CAE offers civil aviation, military, and helicopter training services in more than 45 locations worldwide and trains approximately 100,000 crewmembers yearly. In addition, the CAE Oxford Aviation Academy offers training to aspiring pilot cadets in 11 CAE-operated flight schools. CAE’s business is diversified, ranging from the sale of simulation products to providing comprehensive services such as training and aviation services, integrated enterprise solutions, in-service support and crew sourcing. The company applies simulation expertise and operational experience to help customers enhance safety,

improve efficiency, maintain readiness and solve challenging problems. CAE is leveraging its simulation capabilities in new markets such as healthcare and mining. [www.cae.com](http://www.cae.com)

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