## **Trade Press Release**



### CAE signs commercial aviation training solutions contract with Qatar Airways, including the world's second airline-operated Boeing 777X full-flight simulator

- Five (5) CAE 7000XR Series full-flight simulators and two (2) CAE 500XR Series flight training devices for Boeing 777X and 737MAX pilot training
- Expansion of training centre operations agreement for the next 15 years

*Farnborough, United Kingdom, July 16, 2018* (NYSE: CAE; TSX: CAE) – CAE announced today at the 2018 Farnborough Airshow that it has sold five (5) CAE-built full-flight simulators (FFSs) – 3x Boeing 777X and 2x Boeing 737MAX – and two (2) flight training devices (FTDs) – one Boeing 777X and one Boeing 737MAX to support the growing pilot training needs of the airline. This order includes the world's second airline-operated Boeing 777X full-flight simulator (FFS).

The innovative CAE7000XR Series FFSs and CAE 500XR FTDs will be delivered at Qatar Airways' training centre in Doha, Qatar, beginning in 2019. In addition, CAE extended its training centre operations services, to operate and maintain the training equipment suite for the airline for the next 15 years.

"CAE has been our training partner of choice for more than a decade, providing state-of-the-art training equipment and training centre operation services," said Qatar Airways Group Chief Executive, His Excellency Mr. Akbar Al Baker. "We are proud to expand on our relationship and continue to count on CAE's excellent support and services. We are delighted to that our pilots will continue to train on the most innovative training equipment suite".

"We are pleased to be Qatar Airways' training partner of choice and to support our airline partner's growth and training needs for its new Boeing 777X and 737MAX fleet," said Nick Leontidis, CAE Group President, Civil Aviation Training Solutions. "The future of aviation and demand for pilot training in the Middle East is on the rise. This new training equipment agreement is a testament to our commitment to provide Qatar Airways with the most comprehensive training solutions for many years to come. We also look forward to supporting our partner with the entry into service of the new 777X aircraft."

CAE and Qatar Airways share a relationship that spans over 15 years, with the delivery of innovative training equipment solutions and training centre operation services. Qatar Airways currently operates and has on order 8 CAE full-flight simulators, covering Airbus A320, A330, A350,





CAE's Group President, Civil Aviation Training Solutions, Mr. Nick Leontidis (left) and Qatar Airways Group Chief Executive, His Excellency Mr. Akbar Al Baker (right).

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A380, Boeing 777 and 787 aircraft platforms. This new Boeing 777X and 737MAX FFSs' order bring the total number of simulators purchased from CAE to 13.

#### About CAE

CAE is a global leader in training for the civil aviation, defence and security, and healthcare markets. Backed by a record of more than 70 years of industry firsts, we continue to help define global training standards with our innovative virtual-to-live training solutions to make flying safer, maintain defence force readiness and enhance patient safety. We have the broadest global presence in the industry, with over 8,500 employees, 160 sites and training locations in over 35 countries. Each year, we train more than 120,000 civil and defence crewmembers and thousands of healthcare professionals worldwide. www.cae.com

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