# **Trade Press Release**





## CAE signs exclusive pilot training agreement with LOT Polish Airlines

*Madrid, Spain, November 6, 2018* (NYSE: CAE; TSX: CAE) – CAE announced today at the 2018 European Airline Training Symposium (EATS) the signature of an exclusive two-year pilot training agreement with LOT Polish Airlines (LOT), flag carrier of Poland, on various Boeing, Bombardier and Embraer aircraft platforms.

The airline's pilots began training earlier this fall at multiple CAE training locations in Europe, including CAE Amsterdam, CAE Madrid, CAE London Gatwick and CAE Stockholm.

"We are excited to partner with the global aviation training leader CAE. This agreement helps us invest in the future growth of LOT and helps us attract new pilots on the global competitive aviation market. We take pride in offering our pilots a world-class training experience. New candidates have an opportunity to develop professionally and are evaluated based on their skills and experience rather than seniority," says Maciej Wilk, Chief Operations Officer of LOT. "Our first new pilots have already started their training with CAE and we are delighted to see them grow."

"It's an honour to support the growing pilot training needs of LOT Polish Airlines across CAE's training network in Europe, near our airline partner's base in Warsaw," said Nick Leontidis, CAE's Group President, Civil Aviation Training Solutions. "We look forward to providing world-class training to LOT's pilots well into the future."

CAE and LOT Polish Airlines share a long-standing relationship of more than 10 years, with the provision of pilot training.

### **About LOT Polish Airlines**

LOT Polish Airlines is a modern airline that connects New Europe with the world. It provides over 7 million passengers a year with the shortest and most comfortable travel options to more than 100 destinations worldwide via Warsaw, a competitive hub that offers fast connections. As the only carrier in the region, LOT offers direct long-haul flights to the USA, Canada, China, Japan, South Korea and Singapore. LOT is consequently increasing its frequencies and improving its service while building a leadership position in East Central Europe. It flies one of the youngest fleets in Europe and, as the only airline, operates the Boeing 787 Dreamliner, the world's most advanced aircraft, on all long-haul connections. LOT relies primarily on the passion and positive energy of its team members, including top ranking pilots in the global aviation business, often champions in many aviation sports. With 89 years of experience, LOT is also one of the oldest airlines in the world and the most internationally recognized Polish brand. This recognition is proven by the numerous awards from industry organizations, media and, above all, from passengers. More information for media available at http://corporate.lot.com/pl/en/press-room

#### **About CAE**

CAE is a global leader in training for the civil aviation, defence and security, and healthcare markets. Backed by a record of more than 70 years of industry firsts, we continue to help define global training standards with our innovative virtual-to-live training solutions to make flying safer, maintain defence force readiness and enhance patient safety. We have the broadest global presence in the industry, with over 9,000 employees, 160 sites and training locations in over 35 countries. Each year, we train more than 120,000 civil and defence crewmembers and thousands of healthcare professionals worldwide. <a href="https://www.cae.com">www.cae.com</a> Follow us on Twitter: CAE\_Inc

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