



Trade press release

Embraer-CAE Training Services launches Phenom training in Brazil

- *Phenom 100 and 300 pilot and maintenance technician training offered*
- *Third Phenom training location*

São Paulo, Brazil, August 14, 2012 – On the eve of the Latin American Business Aviation Conference and Exhibition (LABACE), Embraer-CAE Training Services (ECTS), a joint venture of Embraer and CAE, today launched Phenom aircraft pilot and maintenance technician training in Brazil at CAE's training centre near Guarulhos International Airport in São Paulo. This is the third ECTS training location, including Dallas in the United States, and Burgess Hill, near London, in the United Kingdom, and the fourth Phenom full-flight simulator (FFS).

The Phenom FFS is the first advanced technology flight simulator for business aircraft in South America.

"This new facility provides our executive jet customers in Brazil with world-class aviation training," said Edson Carlos Mallaco, Vice President, Customer Support and Services, Embraer Executive Jets. "This latest addition to our Phenom platform training program reinforces Embraer's commitment to its growing fleet here in Latin America. It also confirms our continuous efforts to provide the best possible customer experience."

"This new Phenom training capability in São Paulo reflects our commitment to deliver world-class training services in locations which are easily accessible to our clients' operating bases," said Jeff Roberts, CAE Group President, Civil Simulation Products, Training and Services. "The Phenom aircraft serves a unique market in business aviation, and CAE is pleased to provide in partnership with Embraer a unique training program, tailored to the specific needs of corporate operators and owner-operators."

Courses will begin at the end of August. The new Phenom FFS was recently qualified by ANAC (Agência Nacional de Aviação Civil), the Brazilian agency responsible for the regulation and safety oversight of civil aviation. ECTS will provide a complete training solution for operators of the Phenom 100 and Phenom 300 executive jets, including ground school, Garmin Prodigy training station, CAE Simfinity™ integrated procedures trainer (IPT) and the state-of-the-art CAE 5000 Series reconfigurable full-flight simulator.

The CAE São Paulo training centre, which was recently expanded to 10 simulator bays, currently offers training on eight full-flight simulators and trains more than 6,000 pilots a year. The centre also features 12 classrooms, 20 brief/debrief rooms, integrated procedures trainers and customer offices. The 24-hour facility has a crew

lounge, WiFi internet access, shuttle service between CAE and local airports and hotels, a technical library and cafeteria with round-the-clock access.

About Embraer

Embraer S.A. (NYSE: ERJ; BM&FBOVESPA: EMBR3) is the world's largest manufacturer of commercial jets up to 120 seats, and one of Brazil's leading exporters. Embraer's headquarters are located in São José dos Campos, São Paulo, and it has offices, industrial operations and customer service facilities in Brazil, China, France, Portugal, Singapore, and the United States. Founded in 1969, the Company designs, develops, manufactures and sells aircraft for the commercial aviation, executive aviation, and defense segments. It also provides after sales support and services to customers worldwide.

About CAE

CAE is a global leader in modeling, simulation and training for civil aviation and defense. The company employs approximately 8,000 people at more than 100 sites and training locations in approximately 30 countries. CAE offers civil aviation, military, and helicopter training services in more than 45 locations worldwide and trains approximately 100,000 crewmembers yearly. In addition, the CAE Oxford Aviation Academy offers training to aspiring pilot cadets in 12 CAE-operated flight schools. CAE's business is diversified, ranging from the sale of simulation products to providing comprehensive services such as training and aviation services, professional services, in-service support and crew sourcing. The company applies simulation expertise and operational experience to help customers enhance safety, improve efficiency, maintain readiness and solve challenging problems. CAE is leveraging its simulation capabilities in new markets such as healthcare and mining.
www.cae.com

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Embraer contact:

Ricardo Santos, Media relations
+55 (12) 3927 2714, ricardo.santos@embraer.com.br

CAE contacts:

Nathalie Bourque, Vice President, Public Affairs and Global Communications,
+1-514-734-5788, nathalie.bourque@cae.com

Trade media – civil aviation: Rick Adams, Senior Manager, Marketing Communications – Civil Aviation, +1-214-864-5409, rick.adams@cae.com

Investor relations: Andrew Arnovitz, Vice President, Investor Relations and Strategy,
+1-514-734-5760, andrew.arnovitz@cae.com