



## Trade Press Release

### Worldwide leader in commercial aviation training, CAE, introduces its first *CAE Airline Pilot Demand Outlook* at the IATA AGM

**Cancun, Mexico, June 5, 2017** (NYSE: CAE; TSX: CAE) – Today, CAE leverages its presence at the International Air Transport Association (IATA) Annual General Meeting (AGM) to present senior airline executives from around the world with a preview of its first *CAE Airline Pilot Demand Outlook*. The 10-year view provides key insights on airline pilot needs globally. The full report will be unveiled at the 2017 Paris Airshow in two weeks.

“As the leading training organization in the world, we are very proud to introduce our first-ever *CAE Airline Pilot Demand Outlook* to the market, which will provide airlines with a view on the upcoming needs and development opportunities for professional pilots,” said Marc Parent, CAE’s Chief Executive Officer. “It is fair to say that the majority of today’s pilots have been in contact with CAE at some point in their career, whether it be in one of our academies, training centres, as part of a flying assignment or in one of our full-flight simulators. As such, we deeply understand the pilot development process and our experience sourcing and training pilots for airlines from diverse regions gives us a unique position to understand these insights. We look forward to sharing our perspective here and in more details with the industry at the Paris Airshow”.

The report includes an overview of the current airline pilot landscape, the drivers of airline pilot demand, a 10-year forecast by region, as well as a view on tomorrow’s pilot training needs.

**NOTE TO EDITORS: CAE will hold a media event to present the *CAE Airline Pilot Demand Outlook* at the Paris Airshow in two weeks.**

#### **About CAE**

CAE is a global leader in training for the civil aviation, defence and security, and healthcare markets. Backed by a 70-year record of industry firsts, we continue to help define global training standards with our innovative virtual-to-live training solutions to make flying safer, maintain defence force readiness and enhance patient safety. We have the broadest global presence in the industry, with over 8,500 employees, 160 sites and training locations in over 35 countries. Each year, we train more than 120,000 civil and defence crewmembers and thousands of healthcare professionals worldwide. [www.cae.com](http://www.cae.com)  
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