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Leonardo and CAE USA Sign Memorandum of Agreement to Collaborate on Helicopter and Training Solutions for U.S. Government

Washington D.C., September 6, 2019 – Leonardo and CAE USA have joined forces to collaborate in the United States to offer integrated solutions for helicopter training requirements for the government market. A Memorandum of Agreement (MoA) was signed recently between the companies that expands on the long-established relationship between Leonardo and CAE in helicopter training. The MoA is focused on delivering tailored helicopter-and-training packages to U.S. government operators and Foreign Military Sales (FMS) customers.



CAE and Leonardo executives celebrate the signing of a Memorandum of Agreement to collaborate in the U.S. market on helicopter training solutions.

The companies will provide low risk and best value by offering a comprehensive and integrated training solution that includes aircraft, simulators and courseware. Working together to create a cohesive flight training package, Leonardo and CAE will be at the forefront of integrated, live, and virtual training developed for specific aircraft missions.

The integrated offerings from Leonardo and CAE could include advanced helicopters, simulators and training devices, courseware, training services, and training centers. Each arrangement will be specific to the customer and determined on a case-by-case basis.

William Hunt, CEO AgustaWestland Philadelphia Corporation, said: "Leonardo has a long history of collaborating with CAE for helicopter training. By creating integrated training systems for the U.S. government together, we are able to offer forward-looking, cost effective solutions that ensure mission success."

"We look forward to collaborating with Leonardo on training opportunities in the U.S. military market related to Leonardo's range of helicopter platforms," said Ray Duquette, President and General Manager, CAE USA. "Our extensive experience in helicopter simulation and training and specifically on Leonardo helicopters means we will be able to offer timely, cost-effective and integrated training solutions to our U.S. customers."

About Leonardo

Leonardo, a global high-technology company, is among the top ten world players in Aerospace, Defence and Security and Italy's main industrial company. Organized into five business divisions, Leonardo has a significant industrial presence in Italy, the United Kingdom, Poland and the USA, where it also operates through subsidiaries such as Leonardo DRS (defense electronics), and joint ventures and partnerships: ATR, MBDA, Telespazio,

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Thales Alenia Space and Avio. Leonardo competes in the most important international markets by leveraging its areas of technological and product leadership (Helicopters, Aircraft, Aerostructures, Electronics, Cyber Security and Space). Listed on the Milan Stock Exchange (LDO), in 2018 Leonardo recorded consolidated revenues of €12.2 billion and invested €1.4 billion in Research and Development. The Group has been part of the Dow Jones Sustainability Index since 2010.

About CAE

CAE's Defense & Security business unit focuses on helping prepare our customers to develop and maintain the highest levels of mission readiness. We are a world-class training systems integrator offering a comprehensive portfolio of training centers, training services and simulation products across the air, land, sea and public safety market segments. We serve our global defense and security customers through regional operations in the United States/Latin America; Canada; Europe/Africa; and Asia-Pacific/Middle East, all of which leverage the full breadth of CAE's capabilities, technologies and solutions.

CAE is a global leader in training for the civil aviation, defence and security, and healthcare markets. Backed by a record of more than 70 years of industry firsts, we continue to help define global training standards with our innovative virtual-to-live training solutions to make flying safer, maintain defence force readiness and enhance patient safety. We have the broadest global presence in the industry, with over 10,000 employees, 160 sites and training locations in over 35 countries. Each year, we train more than 220,000 civil and defence crewmembers, including more than 135,000 pilots, and thousands of healthcare professionals worldwide. www.cae.com

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