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Innotech-Execaire Aviation Group signs as launch customer for CAE's new digital ecosystem for business aviation operators

Las Vegas, Nevada, USA, October 13, 2021 (NYSE: CAE; TSX: CAE) — CAE announced today at the 2021 National Business Aviation Association (NBAA) annual convention and exhibition, that Innotech-Execaire Aviation Group (IEAG) has selected CAE's digital ecosystem to improve efficiency of its operations, marking the company as the launch partner for its innovative suite of digital services in the business aviation market.

CAE will link Innotech-Execaire Aviation Group operators and pilots in a unified software ecosystem to streamline pilot engagement, provide visibility for the safest training, and ensure compliance with new fatigue management rules for business jet operators. As a foundation innovation lab partner, IEAG will also work alongside CAE as it invests in digital solutions– driving new heights in efficiency, safety and optimization.

"We're thrilled to welcome Innotech-Execaire Aviation Group as a foundation business jet partner for our crew performance digital ecosystem," said Nick Leontidis, CAE's Group President, Civil Aviation Training Solutions. "As the business aviation market comes back stronger than ever, innovative operators like IEAG are looking to digital transformation as a way to scale through technology, ensure brilliant service and safety is always paramount, and look toward the future of more productive, efficient and sustainable service."

"We are pleased to have found in CAE a partner to streamline our systems, ensure compliance with new regulations and support our innovation strategy for future operations," said Michael Fedele, President, Innotech-Execaire Aviation Group. "As Canada's longest-serving and prestigious corporate aircraft company, we have a long history working alongside CAE from training to operations, and we are excited to get a voice in the future digital solutions as a foundation lab partner."

About Innotech-Execaire Aviation Group

Innotech-Execaire Aviation Group (IEAG) is part of IMP Group Ltd., a Halifax-based company focused on global sustainable growth, and with over 3,500 experienced people delivering



Marc Parent, CEO of CAE, Michael Fedele, President, Innotech-Execaire Aviation Group Nick Leontidis, Group President, Civil Aviation, CAE Frederic Morais, Head of CAE Flight Services

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service, quality, and value to customers across diverse sectors, such as aerospace, aviation, healthcare, information technology, hospitality, and property development. Since 1955, IEAG has been providing tailored aviation solutions to business aircraft OEM's, owners, operators, and commercial airlines. Our Execaire & Image Air Charter brands manage a diverse and nationwide fleet of business jets that have accumulated over 280,000 flight hours and flown in excess of 120,000,000 miles, all while maintaining an industry leading safety record recognized via our IS-BAO Stage 3 certification compliance and ARGUS Platinum Rating.

About CAE

CAE is a high technology company, at the leading edge of digital immersion, providing solutions to make the world a safer place. Backed by a record of more than 70 years of industry firsts, we continue to reimagine the customer experience and revolutionize training and operational support solutions in civil aviation, defence and security, and healthcare. We are the partner of choice to customers worldwide who operate in complex, high-stakes and largely regulated environments, where successful outcomes are critical. As testament to our customers' ongoing needs for our solutions, over 60 percent of CAE's revenue is recurring in nature. We have the broadest global presence in our industry, with more than 11,000 employees, 180 sites, and training locations in over 35 countries. www.cae.com

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Innotech-Execaire Aviation Group contact: Patrick O'Brien, Manager of Flight Operations and Business Development patrick.obrien@execaire.com

CAE contacts:

General Media:

Hélène V. Gagnon, Senior Vice President, Public Affairs, Global Communications and Corporate Social Responsibility +1-514-340-5536, <u>helene.v.gagnon@cae.com</u>

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Trade Media:

Nathalie Siphengphet, Director, Marketing & Strategy, Civil Aviation Training Solutions +1-514-341-2000 ext. 2204, <u>nathalie.siphengphet@cae.com</u>

Investor Relations:

Andrew Arnovitz, Senior Vice President, Investor Relations and Enterprise Risk Management +1-514-734-5760, <u>andrew.arnovitz@cae.com</u>